

Texas Migrant Council, Inc.
 Dba
 New America Corporation
 BOARD OF DIRECTORS
 FEBRUARY MEETING MINUTES

LOCATION: CORPORATE OFFICE
 5215 McPHERSON RD.
 LAREDO, TEXAS

DATE: FEBRUARY 02, 2007

ROLL CALL:

MEMBER	PRESENT/ABSENT
Ms. Sandra Martinez, Chairman	Absent
Mr. Louis Daniel Liskai, Vice-Chairman	Present
Mr. Leonel Lopez, Treasurer	Present
Ms. Graciela Camargo, Secretary	Present
Ms. Diana Palacios, Sgt. At Arms	Absent
Mr. Juan Jose Balli, Charter Member	Absent
Mr. Vidal Cantu, Jr., Charter Member	Absent
Mr. Blas Castaneda, Member	Present
Mr. Francisco Flores, Member	Present
Mr. Miguel Lopez, Member	Absent
Dr. Hilda Medrano, Member	Present
Ms. Blanca Munoz, Member	Present
Ms. Maribel Garcia, Member	Absent
Judge Juan Velasquez, Member	Present
Ms. Alana Rico, Member	Absent
Mr. Rene Cantu, Member	Present
Ms. Elaine Tafolla, PC President	Present

Gallery Present

Ms. Mary G. Capello	Chief Executive Officer
Mr. Keith Hinton	Consultant

Agenda: (y) (n)

Materials provided/distributed: (y) (n)

Minute Taker: Rosa E. Herrera, Administrative Assistant to the CEO and the BOD

Item/Subject	Discussion Referenced materials, copies, etc.	Action/ Motions
I. Meeting Called to Order	Ms. Dan Liskai, Board Chair, called meeting to order at 9:05 a.m.	<i>Called to Order</i>

BOD Approved on: May 12, 2007
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<p>II. Roll Call</p>	<p>Ms. Graciela Camargo, Board Secretary, called roll. Ten (10) out of Seventeen (17) board members were present.</p> <p>Quorum was established.</p>	<p>Quorum Established</p>
<p>III. Fund Raising</p>	<p>Mr. Leonel Lopez introduced Mr. Keith Hinton, Consultant. Mr. Hinton introduced himself and presented different examples of how TMC could raise funds. Mr. Hinton asked the board to think of how much seed money is needed, what they want to spend the money on and what activities they could do to raise money. After a long discussion, the Board came up with four scenarios where money would be needed in the future: 1) To supplement the cost where the current budget doesn't pay, 2) To do scientific research and marketing that explain how our programs work and how our children are learning, 3) Name change and market new name 4) Grant Writer. Some of the suggestions that came up for raising money are as follows: 1) Get big companies CEO's to be on the Board but with a commitment to raise certain amount of money, 2) Contact people that can open doors for TMC, 3) Conferences, 4) Bingos, 5) Dia De Los Niños educational books, 6) Publish books, 7) Loan 8) Foundations (i.e., Verizon, A T & T, Lamar Bruni Vergara, Kellogg's, Ford, John Deere etc.) 9) Dollar per child 10) Tour to Caminos del Rio for a day, and 11) Gala. After a long discussion, a motion was made requesting each Board Member's commitment to raise money for TMC in their local community and the Boards commitment to opening a bank line of credit to bring in the seed money to finance whatever is needed to continue operating and to hire a Fund Development Director. This Fund Development Director will develop a plan for the first hundred days with performance outcomes and timelines, and with specific plans for short term and long term fund raising. Also, this position will be responsible for developing a strategic plan that would include creating research publications and a process explaining how a line of credit will be paid off.</p> <ul style="list-style-type: none"> o Judge Juan Velasquez, Board Member, moved to accept the motion that was made by different board members as stated above. o Dr. Hilda Medrano, Board Liaison, seconded. o Approved Unanimously. o No Discussion. <p>A donation of \$130.00 was made by Judge Juan Velasquez.</p>	

	<p>A motion was made to approve the corporate organizational chart reflecting the addition of a Corporate Communications Manager, the Healthy Marriage Coordinator, the Healthy Marriages Administrative Assistant and the Grant Writer. The Budget Director will be moved from the Migrant and Seasonal Head Start Program and will now report to the Chief Financial Officer. Also, the Procurement and Contracts Department clerks will fall under the Migrant and Seasonal Head Start Program.</p> <ul style="list-style-type: none"> o Mr. Liskai asked if anyone had any comments and concerns. o Approved Unanimously. o No Discussion. <p>Ms. Capello discussed a letter that was received in reference to the 2004 Federal audit. Ms. Capello stated that the concerns addressed in the 2004 audit were taken care of and that we should have clean audits for the years 2005 and 2006.</p>	
<p>IV. Excused and Unexcused absences ONLY EXECUTIVE COMMITTEE MEMBERS VOTED</p>	<p>Ms. Camargo motioned to approve Ms. Muñoz' absence because of a previous engagement before the meeting was changed; Mr. Balli was also excused due to illness; Mr. Vidal Cantu excused due to a previous engagement; Mr. Miguel Lopez and Ms. Sandy Martinez excused due to work and Ms. Alana Rico was excused due to flight was delayed.</p> <ul style="list-style-type: none"> o Approved Unanimously. o No Discussion. 	
<p>V. Board of Directors Standing Committee</p>	<p>The Board of Directors Standing Committees were discussed and presented as follows:</p> <ul style="list-style-type: none"> ➤ Advisory/Fund Raising (Ad-Hoc): Mr. Henry Cisneros, Mr. Julian "Kiki" De Ayala, Mr. Alonzo Cantu, Mr. Tony Salinas, Mr. Gus Garcia, Mr. Juan Rangel, Board of Directors Executive Committee and Ms. Capello. ➤ Executive/Planning Quality Assurance Committee: Chair: Ms. Sandy Martinez, Vice Chair: Mr. Dan Liskai, Secretary: Ms. Grace Camargo, Treasurer: Mr. Leonel Lopez, Sgt. At Arms: Ms. Diana Palacios and CEO: Ms. Capello. ➤ Fiscal/Insurance/Risk Management: Chair: Mr. Leonel Lopez, Co-Chair: Mr. Miguel Lopez, Mr. Vidal Cantu, Ms. Blanca Muñoz, Ms. Sandra Martinez and Ms. Capello. ➤ Education/Programs: Chair: Ms. Grace Camargo, Co-Chair: Dr. Medrano, Mr. Juan Jose Balli, Mr. Blas Castañeda, Dr. Rene Cantu, Ms. Alana Rico, Ms. Elaine Tafolla, Ms. Sandy Martinez and Ms. Capello. ➤ Legislative/By-Laws/Board Development/Personnel: Chair: Judge Juan Velasquez, Co-Chair: Mr. Dan Liskai, Mr. Francisco Flores, Mr. Vidal Cantu, Ms. Diana Palacios, Mr. Miguel Lopez, Dr. Rene Cantu, Ms. Sandy Martinez and Ms. Capello. 	

VI. Adjourn

Judge Juan Velasquez, Board Member, moved to adjourn the February 2, 2007 Strategic Planning Meeting.

- o Mr. Leonel Lopez, Board Member, seconded.
- o **Approved Unanimously.**
- o No Discussion.

Meeting Adjourns at 2:00 p.m.

** A recording of the monthly board meeting is available upon request, from Ms. Rosa E. Herrera, Administrative Assistant to the CEO and the BOD.*

Adjourned

APPROVED BY:


BOD Chairman

WITNESSED BY:


BOD Secretary